



Collaboration

Focus on Remote Workers

Date: _____

Agenda



- Team building 101
- Focusing on remote workers
- Building a destination culture
- Recommended next steps



We've come a long way baby ...



Teamwork: A Primer

Teamwork principles



High-performing teams

- Groups make better decisions
- Leader with high EQ means better teamwork
- Team self-management
- Strong organizational awareness
- Collaborative behavior

Bill Gates

“Being transparent is a powerful thing, if you can trust yourself and be trusted by others. The reason most leaders are not transparent is because they believe they will be viewed as less authoritative; that the credentials they worked so hard to attain will lose their power, leverage and gravitas.”

Simon says

Team leadership is:

- Absolute love for the people who have committed their lives to the enterprise
- Hard to measure in the short term but easy to measure in the long term
- Caring for those who report to them directly with one purpose only; that they will take care of the people in their charge
- Having the courage to always do the right thing even in the face of overwhelming pressure

Remote workers

1 in 2

Employees will
work from home
by 2020

61%

Number of
StayWell
Employees in
Field

\$44B

Telecommuter
estimated cost
savings

Remote workers



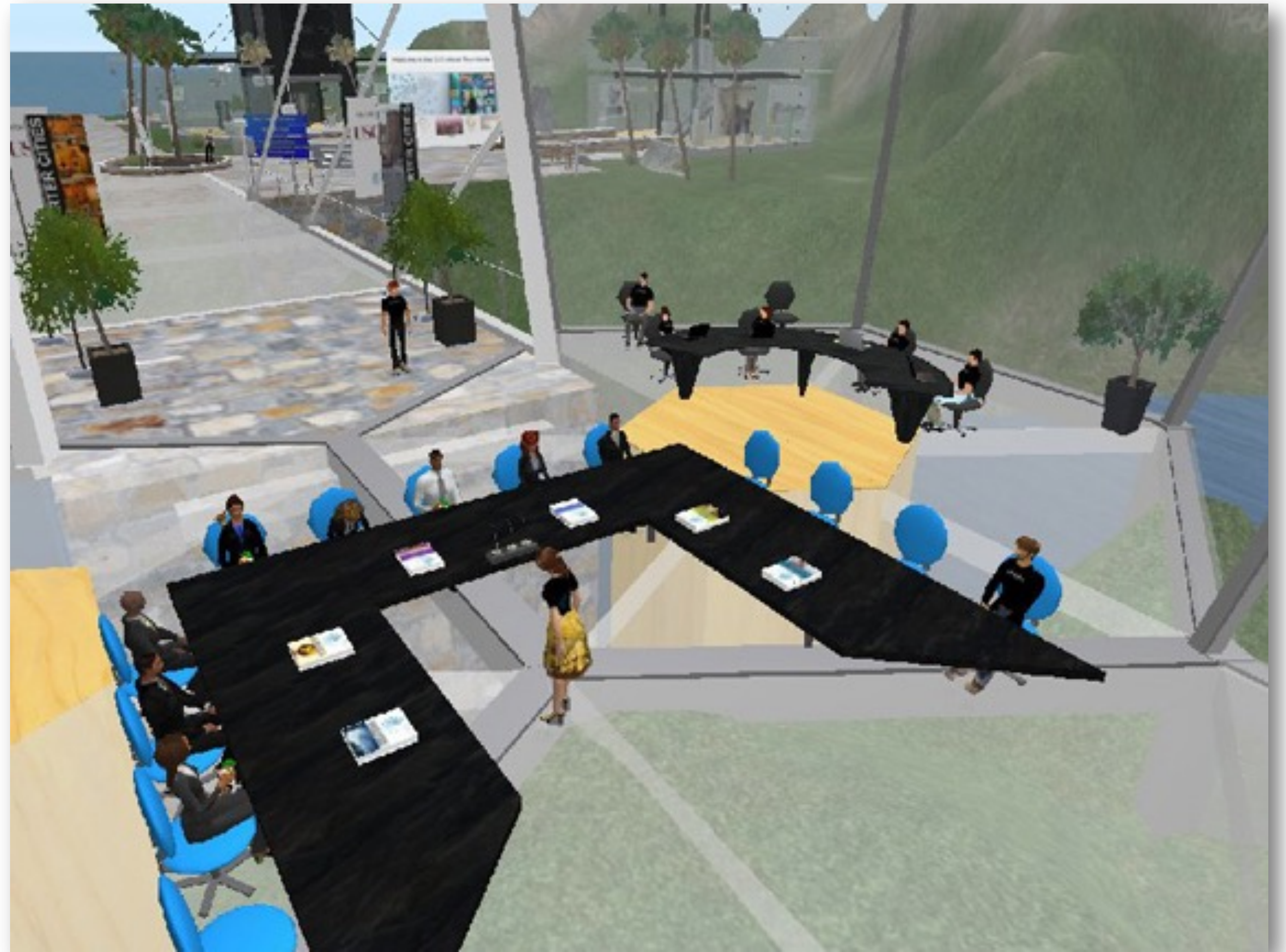
Additional advantages

- Longer work hours
- Lower overhead
- Higher retention rates
- Fewer sick days

Telecommuting Pioneer IBM

History of developing work-from-home strategies

- Explored innovative collaboration strategies
- 2010 – built their own island in Second Life
- Slashed real estate costs alone by \$50 million
- 2017 – bringing marketing employees back to offices



Attracting innovators

What do innovators look like? Why do we need them? Where can we find them? What will draw them to us as a destination culture? How do they need to be managed? This new technological global workplace requires us to be intentional in engaging talented remote workers.

Collaboration blockers?

- Preference for in-office collaboration
- Process inefficiencies
- Working in silos
- Disorganization



Positive culture

A workplace characterized by:

- Collaboration
- Kindness
- Trust
- Respect
- Inspiration

Leads to improved employee:

- Loyalty
- Engagement
- Performance
- Creativity
- Productivity

Tips from our remote employees

33%

Stand-up
calls at least
twice a week

33%

Video during
meetings
when
possible

100%

In person
meetings at
least once
per year

100%

Improved
transparency
among
leaders

Recommended next steps



Training – Webinars

- Improving communications among diverse teams
- Increasing employee engagement
- Conducting team talent inventories and developing careers
- Active listening for managing work relationships
- Developing discovery questions

Recommended next steps



Presentations – during Bean 30

- Getting to know your remote workers
- Meaningful meeting starters
- Practicing active listening
- Virtual office visits

Recommended next steps



New employees – onboarding

- Virtual office visits
- Active listening for managing work relationships
- Teamwork 101

Questions, please :)

